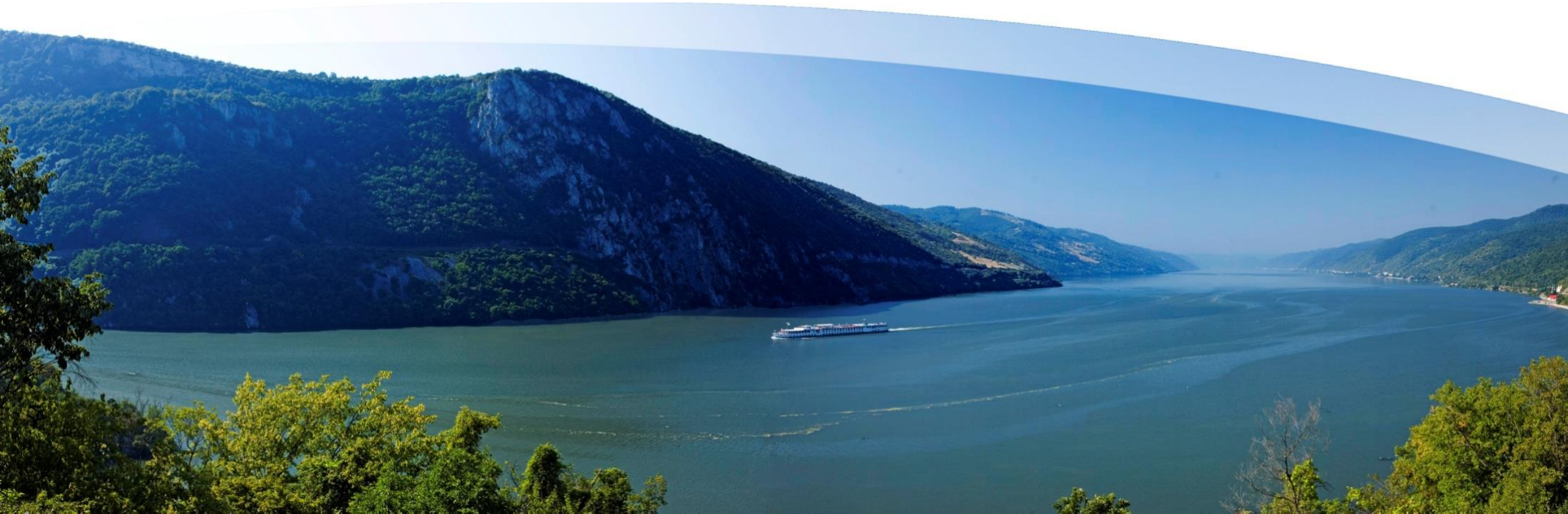
EUSDR Priority Area 10 “Institutional Capacity and Cooperation”

Webinar:Funding for civil society and local actors – an overview

4 December 2019



Agenda

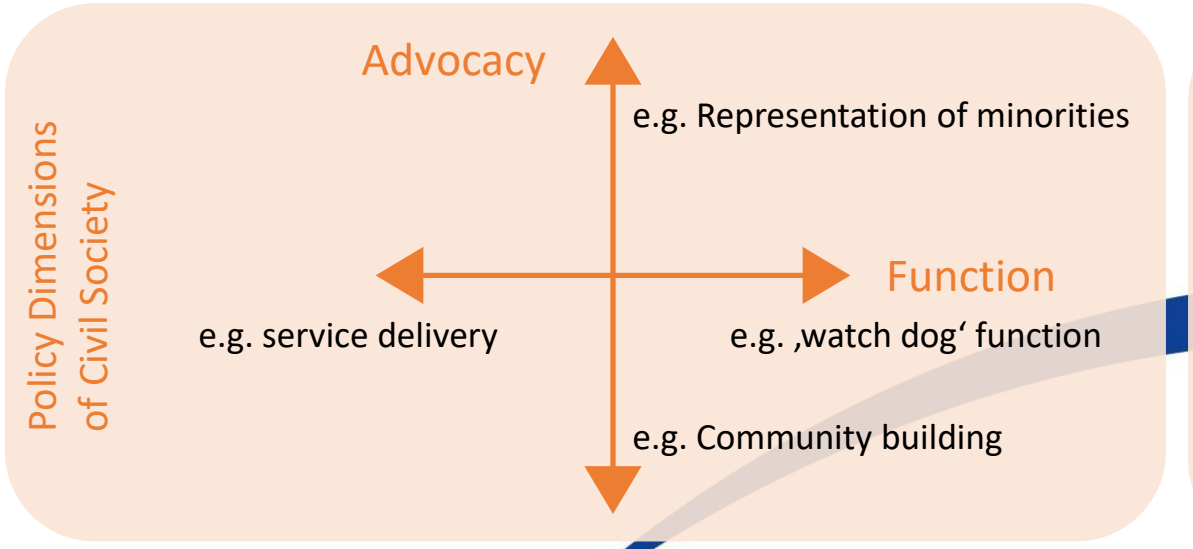
Duration	Content
10 minutes	Civil Society and Local Actors in the Danube Region
40 minutes	EU Programmes
10 minutes	Development Cooperation
5 minutes	Foundations
10 minutes	Supporting Tools
10 minutes	Q & A
5 minutes	Wrap Up & Closure

Civil Society and Local Actors in the Danube Region

Civil Society & Local Actors in the Danube Region

Civil society organisations and local actors…

- ensure ‚bottom-up' perspective of regional development
- are key players for inclusive regional development
- are key implementers of European" policies
- are bringing Europe and the Danube Region closer to the citizens



Initial Thoughts towards Funding

Civil Society Organisations

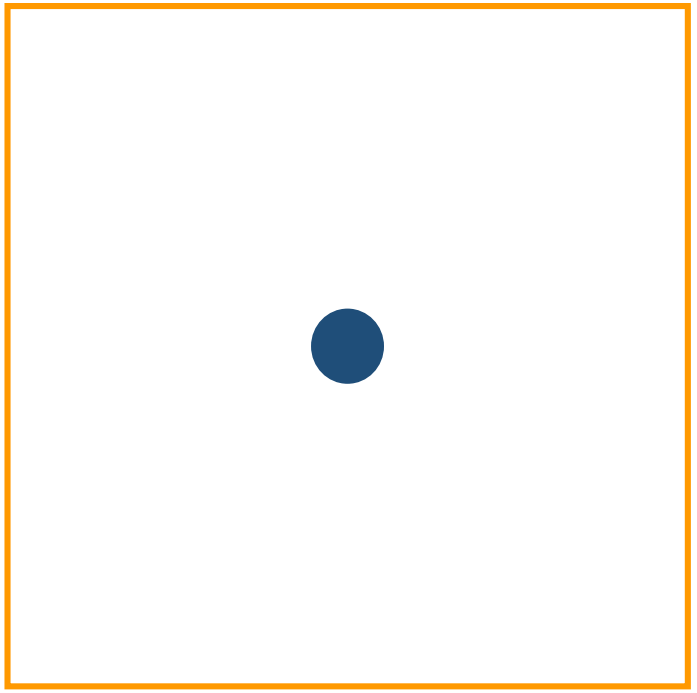
Government bias vs. ‚Mission drift‘

Local & regional administrations

Innovative capacities

Need to Diversify

Funding Landscape



What we think it looks like…

What it actually looks like…

Funding sources

Structuring funding sources

EU membership status

- EU member
- Non-EU member

Size of organisation (staff, budgets)

- Big organisations
- Small organisations

Type of project

- Knowledge exchange
- Capacity building
- Project preparation
- Project implementation

Type of organisation

- Local/regional authority
- Civil society organisation

Knowledge & capacities

- High capacities
- Low capacities

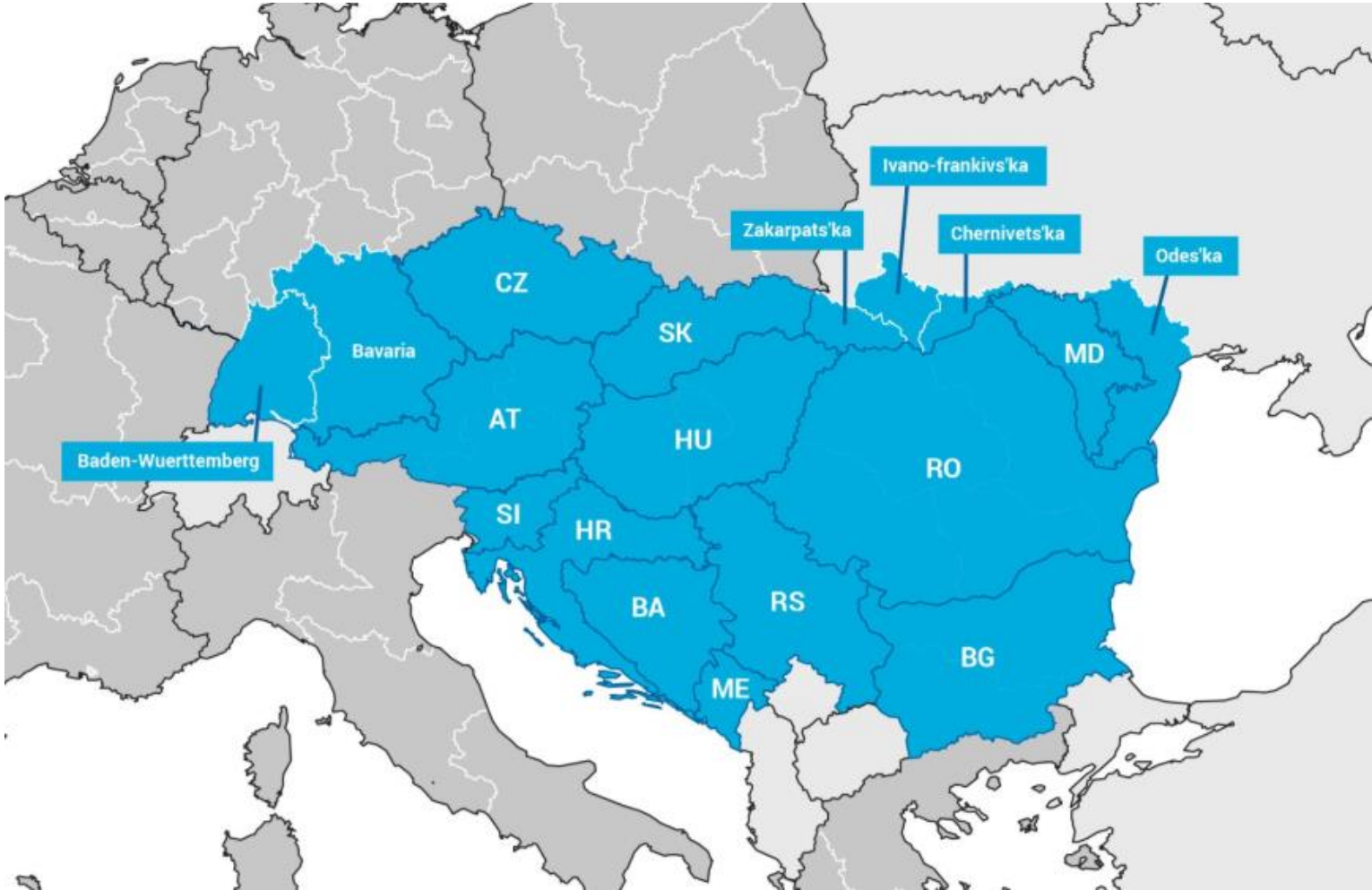
EU Programmes

EU Funding Programmes and Financing Instruments

- Aid programme for the Turkish Cypriot community
- Asylum and Migration Fund
- Civil Protection and European Emergency Response Centre (ERC)
- Civil Protection Mechanism
- Cohesion Fund
- Common Foreign and Security Policy (CFSP)
- Competitiveness of Enterprises and SMEs (COSME)
- Connecting Europe Facility
- Consumer protection
- Creative Europe
- Customs, Fiscalis, and Anti-fraud
- Erasmus +
- Environment and Climate Action (LIFE)
- Europe for Citizens
- European Agricultural Fund for Rural Development (EAFRD)
- European Agricultural Guarantee Fund (EAGF) — Market related Expenditure and Direct Payments
- European Earth Observation Programme (Copernicus)
- European Globalisation Adjustment Fund (EGF)
- European Instrument for Democracy and Human Rights (EIDHR)
- European Maritime and Fisheries Fund
- European Neighbourhood Instrument (ENI)
- European Regional Development Fund
- European Satellite Navigation Systems (EGNOS and Galileo)
- European Social Fund (ESF)
- European Solidarity Corps
- European Structural and Investment Funds
- European Union Programme for Employment and Social Innovation (EaSI)
- European Union Solidarity Fund
- European Voluntary Humanitarian Aid Corps EU Aid Volunteers (EUAV)
- Food and Feed
- Fund for European Aid to the Most Deprived (FEAD)
- Guarantee Fund for External Actions
- Health for Growth
- Horizon 2020
- Humanitarian Aid
- Instrument for Emergency Support within the Union
- Instrument for Greenland
- Instrument for Nuclear Safety Cooperation (INSC)
- Instrument for Pre-Accession Assistance (IPA II)
- and many more ...

Relevant Funding Programmes - Region & Stakeholder

- Interreg
- Europe for Citizens
- Horizon 2020
- ERASMUS
- LEADER
- ERDF
- ESF
- …



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Interreg V (2014 - 2020)

- Financed by the European Regional Development Fund (ERDF)
- Aims at European Territorial Cooperation
- Different "Strands" (Interreg A, B & C)
- Focus on 11 investment priorities contributing to the Europe 2020 strategy for smart, sustainable and inclusive growth

Interreg V (2014 - 2020)

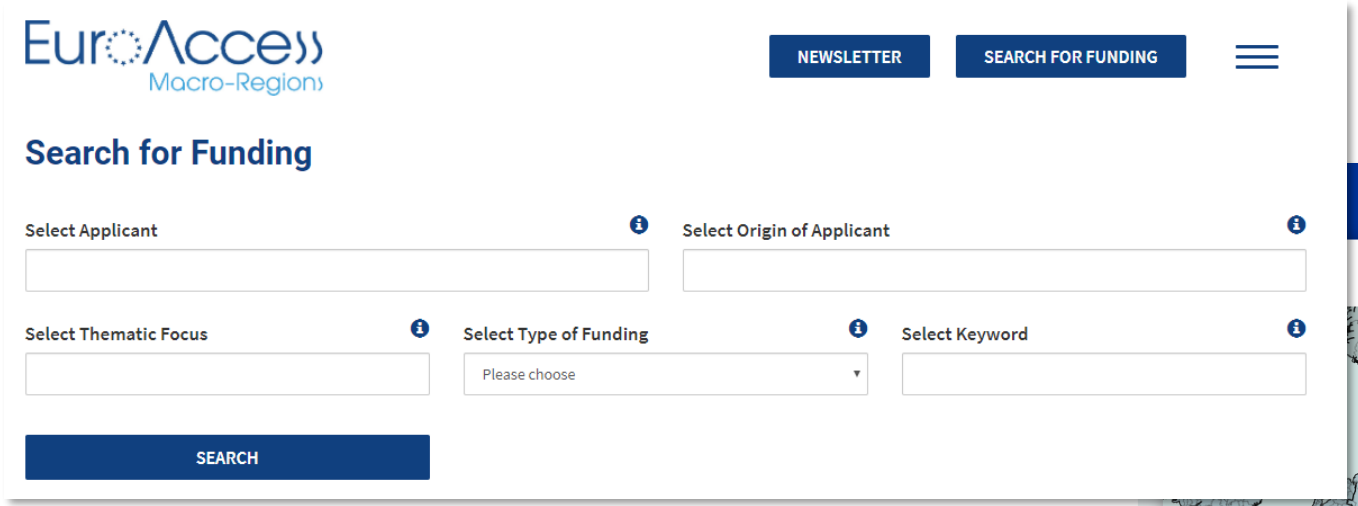
Interreg A
Cross-border Cooperation
e.g. Interreg Slovakia-Hungary

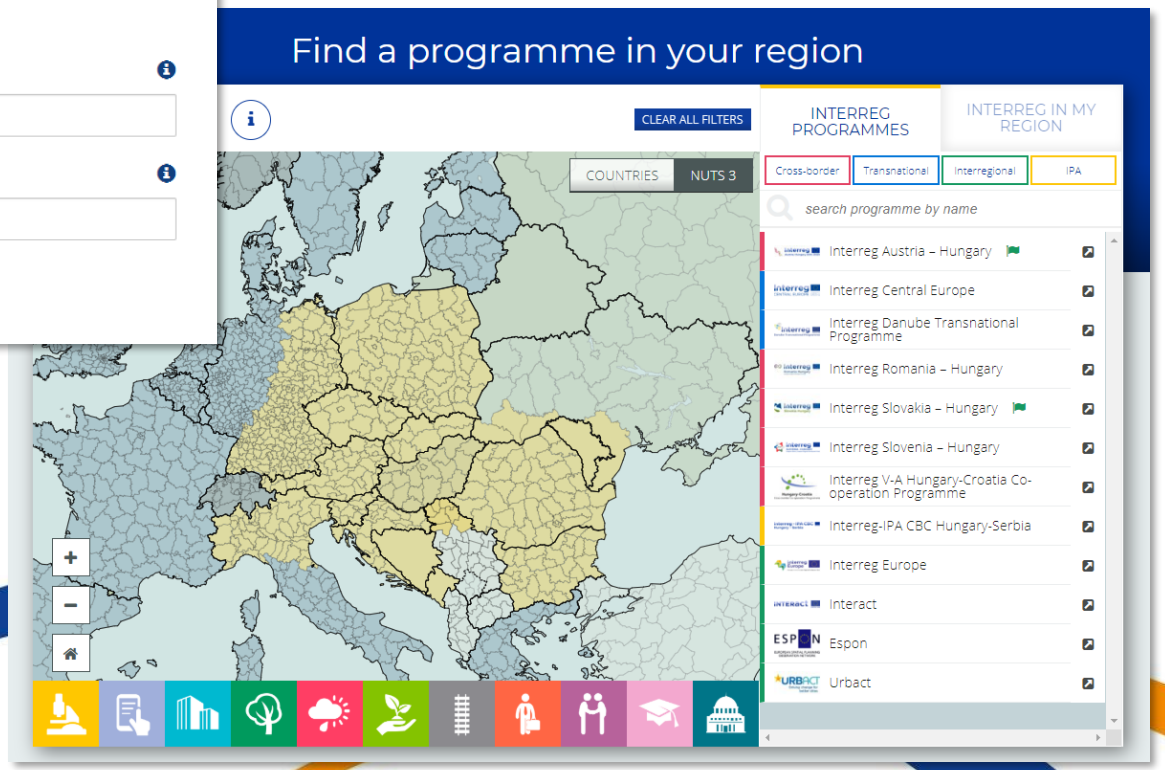
Interreg B
Transnational Cooperation
e.g. Interreg Danube Transnational Programme

Interreg C
Interregional Cooperation
e.g. Interreg Europe, URBACT

How to find the right Interreg programme for you?

www.euro-access.eu





interreg.eu

Interreg - Who is it for?

EU membership status

EU member

Non-EU member

Size of organisation (staff, budgets)

Big organisations

Small organisations

Type of project

Project implementation

Type of organisation

Local/regional authority

Civil society organisation

Knowledge & capacities

High capacities

Interreg Danube Transnational Programme Seed Money Facility

www.interreg-danube.eu/calls/calls-for-proposals/seed-money-facility-call

- Support for the development of **complex strategic transnational** projects
- Proposals must be **linked to Priority Areas** of the EU Strategy for the Danube Region
- Project proposals can be **submitted to any available funding**: national, mainstream EU, transnational or cross border or by any other public or private investor (such as IFIs) or public-private partnership.
- maximum **3 proposals approved** per Priority Area
- Total budget per project: **50,000.00 EUR** (EU contribution to each project is **85%** (42,500.00 EUR) for **ERDF, IPA and ENI** project partner.
- Next SMF Call expected to be in the **2nd half of 2020**

Disclaimer: Final decisions for the 2nd Call of the DTP SMF by the Monitoring Committee are still pending.

Interreg DTP Seed Money Facility - Who is it for?

EU membership status

- EU member
- Non-EU member

Size of organisation (staff, budgets)

- Small organisations

Type of project

- Capacity building
- Project preparation

Type of organisation

- Local/regional authority
- Civil society organisation

Knowledge & capacities

- High capacities
- Low capacities

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Erasmus+

Erasmus+
EU Programme for education, training, youth and sport (2014-2020)

Mobility Exchanges

- for students, young people
- vocational training students and apprentices,
- teachers, youth trainers, ...

Cooperation Projects

- develop, transfer and implement innovative education, training and youth practices
- boosting employment and entrepreneurship

Embracing Sport

- support sport events and related partnerships

Funding Activities

Erasmus+ Programme Information

Key Action 2:
Cooperation for innovation &
the exchange of good practices

Key Action 3:
Support for Policy Reform
(Youth Dialogue Projects)

Erasmus +
Key Action 2: Cooperation for innovation & the exchange of good practices

Erasmus +
Key Action 2: Cooperation for innovation & the exchange of good practices

Strategic Partnerships in the field of education, training and youth

aim to support the development, transfer and/or implementation of innovative practices as well as the implementation of joint initiatives promoting cooperation, peer learning and exchanges of experience at European level.

Horizontal Principles

- Acquiring and developing key competences
- Social inclusion
- Common values, civic engagement and participation
- Environmental and climate goals
- Innovative practices in a digital era
- Supporting educators, youth workers, educational leaders and support staff
- Transparency and recognition of skills and qualifications
- Sustainable investment, quality and efficiency of education
- Social and educational value of European cultural heritage, its contribution to job creation, economic growth and social cohesion

Erasmus +
Key Action 2: Cooperation for innovation & the exchange of good practices

Strategic Partnerships in the field of education, training and youth – Project requirements

Eligible organisations
NPO, NGO, entreprises, higher education, public body

Partnership
Min. 2/3 from 2/3 different programme countries

Project duration
6-36 months

Budget
Up to 450.000 EUR
Contribution vs real costs (75%-100%)

Erasmus +
Key Action 2: Cooperation for innovation & the exchange of good practices

Strategic Partnerships in the field of education, training and youth – Calls & Deadlines

When to apply?	▪ **Partnerships in the fields of Higher Education, VET, School and Adult education:** ▪ applicants have to submit their grant application **by 24 March at 12:00 (midday Brussels time)** for projects starting between 1 September and 31 December of the same year. ▪ **Partnerships in the youth field:** applicants have to submit their grant application by: ▪ **5 February at 12:00 (midday Brussels time)** for projects starting between 1 June and 30 September of the same year; ▪ **30 April at 12:00 (midday Brussels time)** for projects starting between 1 September of the same year and 31 January of the following year; ▪ **1 October at 12:00 (midday Brussels time)** for projects starting between 1 February and 31 May of the following year. For Strategic Partnerships in the youth field: for each of the three deadlines, National Agencies may open the deadline to both types of Strategic Partnerships (i.e. supporting innovation and supporting exchanges of good practices) or only to one type of projects. Applicants are invited to check the website of their National Agency for more precise information.

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Erasmus +
Key Action 2: Cooperation for innovation & the exchange of good practices

Sector Skills Alliances – Vocational Education and Training (VET)

Project objective
Tackling skills gaps, identifying sector specific labour market needs, demand for new skills

Partnership
8 Programme countries / 12 partners

Project duration
2-3 years

Budget
max. 700.000 EUR (2 years) / max. 1.000.000 EUR (3 years)

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Key Action 2: Cooperation for innovation & the exchange of good practices

Capacity Building in the field of youth

Project objective
foster cooperation and exchanges, improve the quality and recognition of youth work, non-formal learning and volunteering

Partnership
3 Programme countries / 3 partners

Project duration

Budget
max. 150.000 EUR

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Key Action 2: Cooperation for innovation & the exchange of good practices

Youth Dialogue Projects

Eligible partners:
NGO, NPO, Public Body

Partnership
2 partners / 2 countries

Project duration

Budget
max. 50.000 EUR

Promotes active participation of young people in democratic life
Organise events where young people discuss the agreed themes among themselves and with policy-makers, youth experts and representatives of public authorities to obtain results which are useful for policy-making

Erasmus+ - Who is it for?

EU membership status

- EU member
- Non-EU member

Size of organisation (staff, budgets)

- Big organisations
- Small organisations

Type of project

- Capacity building
- Project preparation

Type of organisation

- Local/regional authority
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Knowledge & capacities

- High capacities
- Low capacities

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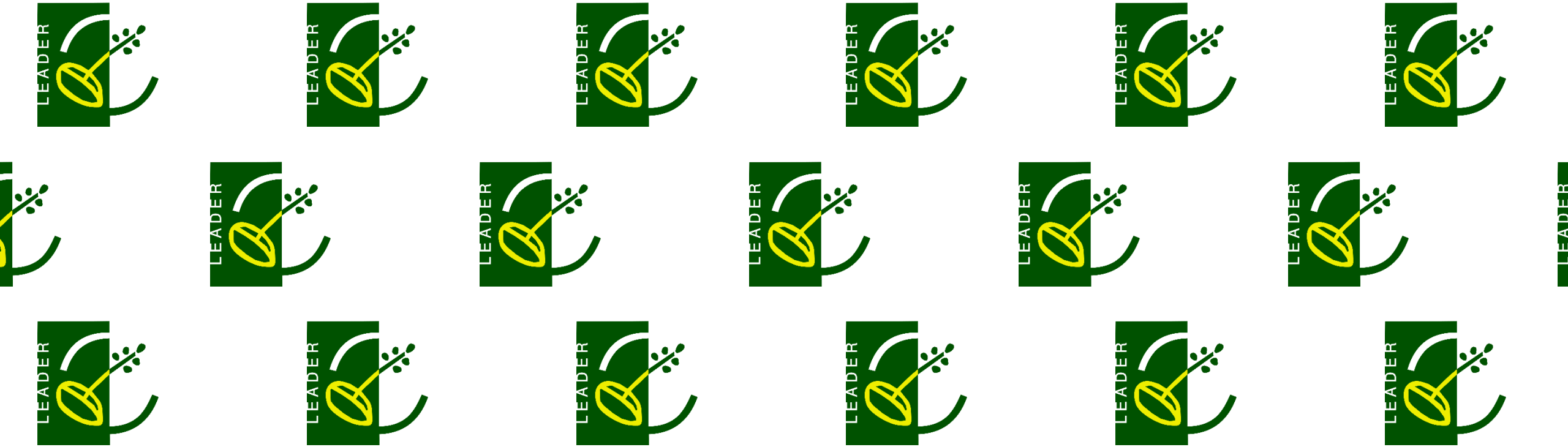
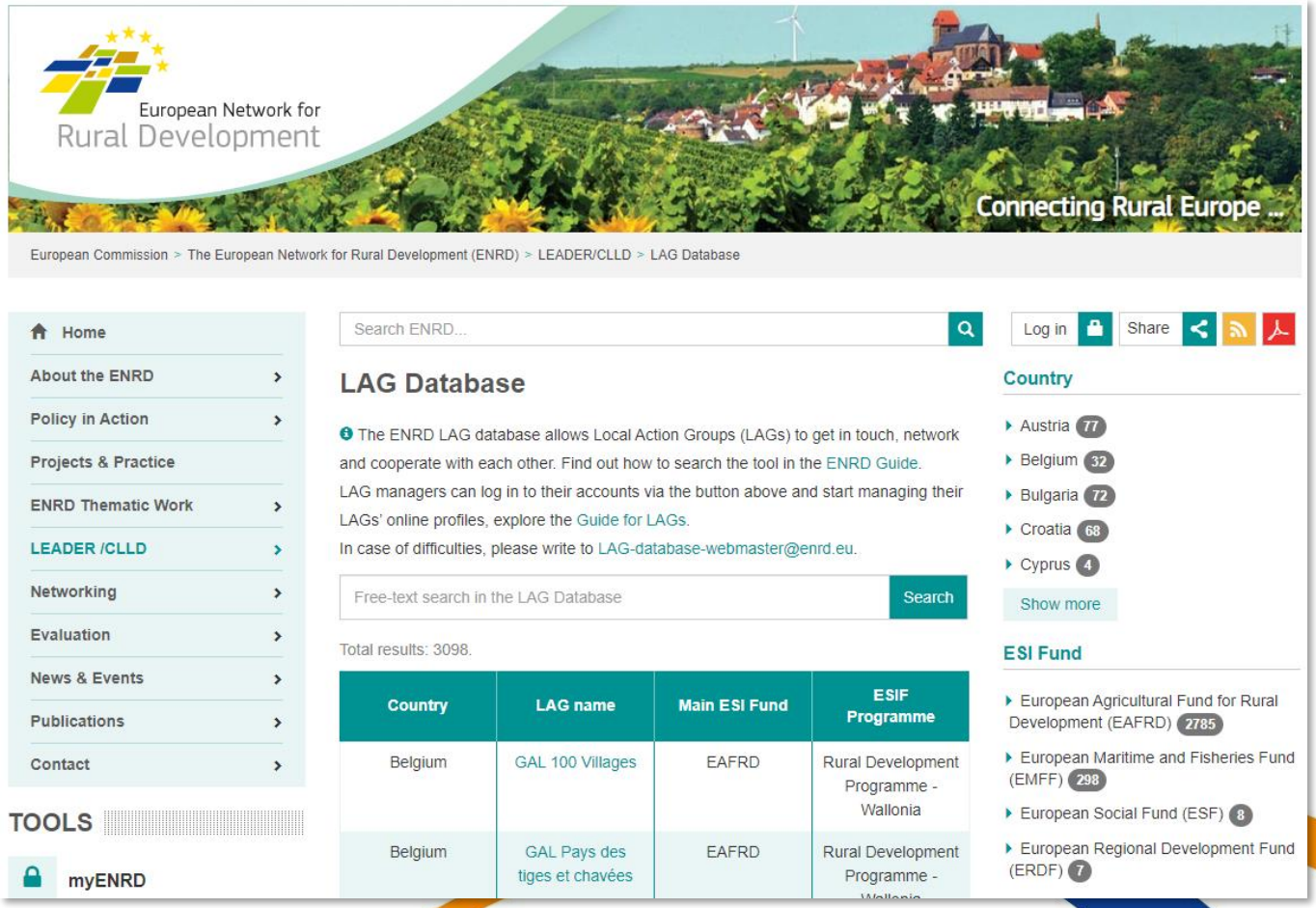

LEADER

LEADER

- Funded by European Agricultural Fund for Rural Development (EAFRD /ELER) & member states and/or provinces.
- EU Bottom-up funding programme
- Municipalities have to form a "local action group" (LAG) -> region
  - Legal status
  - Include civil society
  - Local development strategy (LDS) describes the projects to be funded over the next 7 years!
- Content: Development of the region, economic, ecological, social and cultural aspects of rural living/regional development

Leader – How to check, if you are a LEADER region

https://enrd.ec.europa.eu/leader-clld/lag-database_en



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Leader - Who is it for?

EU membership status

EU member

Size of organisation (staff, budgets)

Small organisations

Type of project

Project implementation

Type of organisation

Local/regional authority

Knowledge & capacities

High capacities

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Europe for Citizens

Under the overall aim of bringing the Union closer to citizens the general objectives are:

- to contribute to citizens' understanding of the Union, its history and diversity;
- to foster European citizenship and to improve conditions for civic and democratic participation at Union level.

Europe for Citizens- Strands

Europe for Citizens

Europe for Citizens

Democratic Engagement and Civic Participation

Aim
civic participation, focusing in particular on European Union policies

Activities
Initiatives for mutual understanding, intercultural learning, solidarity, societal engagement and volunteering at EU level

Programmes
Town Twinning/Networks of Towns;
Civil Society Projects

Project duration
Town Twinning:
21 days
Networks of Towns:
24 months
CS projects:
18 months

Eligible partners
Public local/ regional bodies, NPOs/CSOs, research org., associations of twinned towns.

Budget
Town Twinning:
25,000 EUR
Networks of Towns:
150,000 EUR
CS projects:
150,000 EUR

Europe for Citizens

Europe for Citizens - Who is it for?

EU membership status

- EU member
- Non-EU member

Size of organisation (staff, budgets)

- Big organisations
- Small organisations

Type of project

- Project implementation

Type of organisation

- Civil society organisation
- Local/regional authority

Knowledge & capacities

- High capacities
- Low capacities

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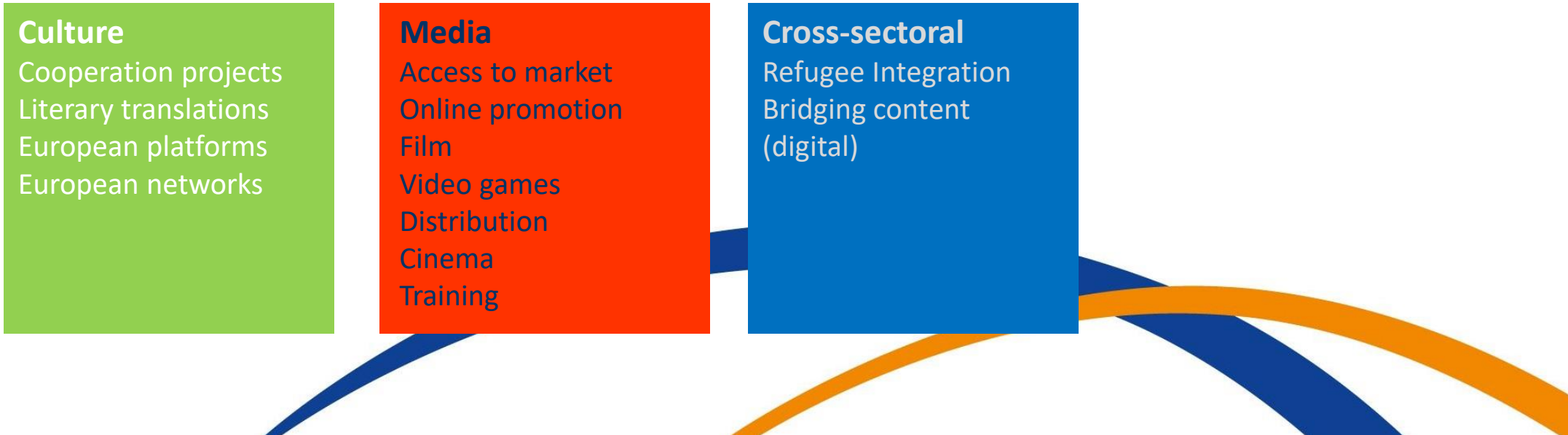
Creative Europe

Creative Europe

The Creative Europe programme aims to support the European audiovisual, cultural and creative sector.

Creative Europe Strands



Creative Europe

Culture
Cooperation projects

- Funding rates between 50% - 60 %
- Budget per project:
  - 200.000 (smaller scale cooperation projects)
  - 2.000.000 (larger scale cooperation projects)
- Eligible partners
  - Organisations active in the cultural and creative sectors
  - EU member state / EFRA country

Media
Festival (Cinema)

- Lump sum
- Budget between 19.000 and 75.000
- Eligible partners
  - private companies, non-profit organisations, associations, charities, foundations, municipalities / Town Councils, etc
  - EU member states / candidate countries / European Neighbourhood policy, etc.

Creative Europe

Cross-sectoral
Refugee Integration

- Funding rate: 80%
- Budget 100.000 - 200.000 EUR
- Eligible partners
  - The project leader and at least one of the partners must be active in the cultural and creative sectors. The additional partners may be active in relevant sectors such as the public, social, healthcare, educational spheres or any other field that could support the integration of refugees.
  - The Member States of the European Union,
  - The EFTA/EEA countries: Iceland and Norway,
  - EU candidate countries: Turkey, Albania, Serbia, Montenegro and North Macedonia,
  - Potential candidate: Bosnia and Herzegovina

To support cultural, audio-visual and cross-sectorial projects that aim to **facilitate the integration of refugees into European communities** by fostering respect and understanding for diversity, democratic values and citizenship, intercultural dialogue , tolerance and respect for other cultures.

- Project content:
  - help refugees and migrants socialize
  - learning platforms
  - give EU citizens the opportunity to discover, learn from and understand refugees and migrants
  - support cultural works across Europe
  - collaboration with organisations in other sectors

Creative Europe - Who is it for?

EU membership status

EU member

Non-EU member

Size of organisation (staff, budgets)

Big organisations

Small organisations

Type of project

Project implementation

Type of organisation

Civil society organisation

Knowledge & capacities

High capacities

Low capacities

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HORIZON 2020

Horizon 2020 - Overview

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Horizon 2020 - Overview

Characteristics

Types of Action

Funding Rates

Funding & Tenders

Horizon 2020

Characteristics

Call

- Challenge-based
- Open to innovative proposals
- Less prescriptive
- Descriptions allow to propose innovative solutions
- Emphasis on impact
- Emphasis on innovation
- Emphasis on excellence
- Support all stages in the research and innovation

Proposal

bring together different disciplines, sectors & actors to tackle specific challenges
e.g. scientists, industry, SMEs, end-users ...

Horizon 2020

Types of Action

Type of Action[1]	Code	Minimum Conditions[2]	Funding Rate	Typical Duration	Average EC Contribution	Aim
Research & Innovation Action	RIA	≥ 3 legal entities from 3 MS/AC	100%	36-48 months	€ 2.0 – 5.0M	collaborative research projects
Innovation Action	IA	≥ 3 legal entities from 3 MS/AC	70%[3]	30-36 months	€ 2.0 – 5.0M	produce plans & arrangements or designs for new, altered or improved products, processes or services
Coordination & Support Action	CSA	1 legal entity	100%	12-30 months	€ 0.5 – 2.0M	accompanying measures (standardisation, dissemination, policy dialogues etc.) no research
MSCA[4] (except Cofund)	MSCA	see separate factsheet				facilitate mobility of researchers for training & career development
ERC Grants	ERC	1 legal entity in MS/AC	100%	60 months	Starting: ≤ € 2.0M Consolidator: ≤ € 2.75M Advanced: ≤ € 3.5M	support excellent investigators and their research teams to pursue ground-breaking, high-gain/ high-risk research
Prizes	PRI	1 legal entity	n/a	n/a	variable; see respective topic	- recognise past achievements - induce future activities
SME Instrument	SME	1 SME in MS/AC	3 phases: • Phase 1: lump sum of € 50K / project • Phase 2: € 1 – 2.5M / project (1-2 years) (70% of eligible costs reimbursed) • Phase 3 : no funding			combination of demonstration activities (testing, prototyping, …), market replication
Fast Track to Innovation	FTI	≤ 5 legal entities from 5 MS/AC	70%[3]	tbd	≤ € 3.0M	produce plans & arrangements or designs for new, altered or improved products, processes or services

[1] Defined in the Work Programme.
[2] Additional conditions may be listed in the respective Work Programmes.
[3] 100% for non-profit organisation (= any legal entity except companies)
[4] MSCA = Marie Skłodowska Curie Actions

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Horizon 2020

Funding Rates

Funding rates at a glance

Project type	Direct costs (€)	Indirect costs (€)	Total costs (€)	Funding rate	Grant amount (€)
Research and Innovation Actions (RIA); **Coordination and Support Actions (CSA)**	100,-	25,-	125,-	100 %	**125,00**
Innovation Actions (IA) – regular rate	100,-	25,-	125,-	70 %	**87,50**
Innovation Actions (IA) – rate for non-profit organisations	100,-	25,-	125,-	100 %	**125,00**

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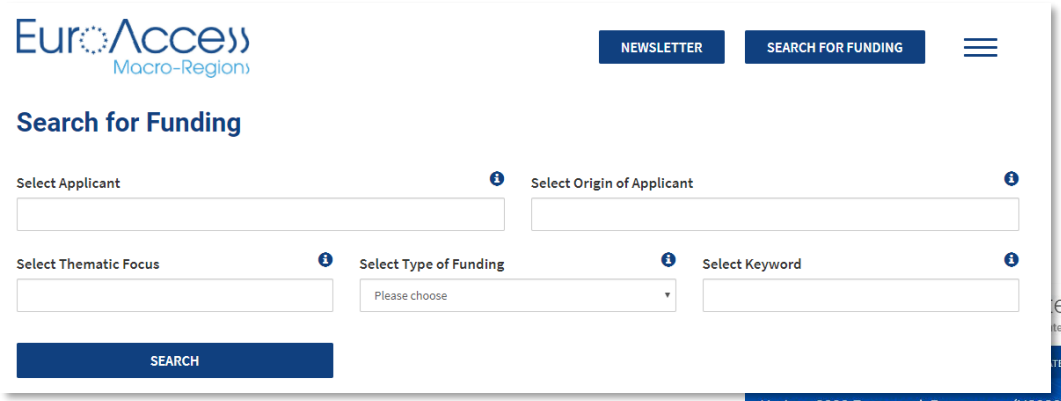
Horizon 2020



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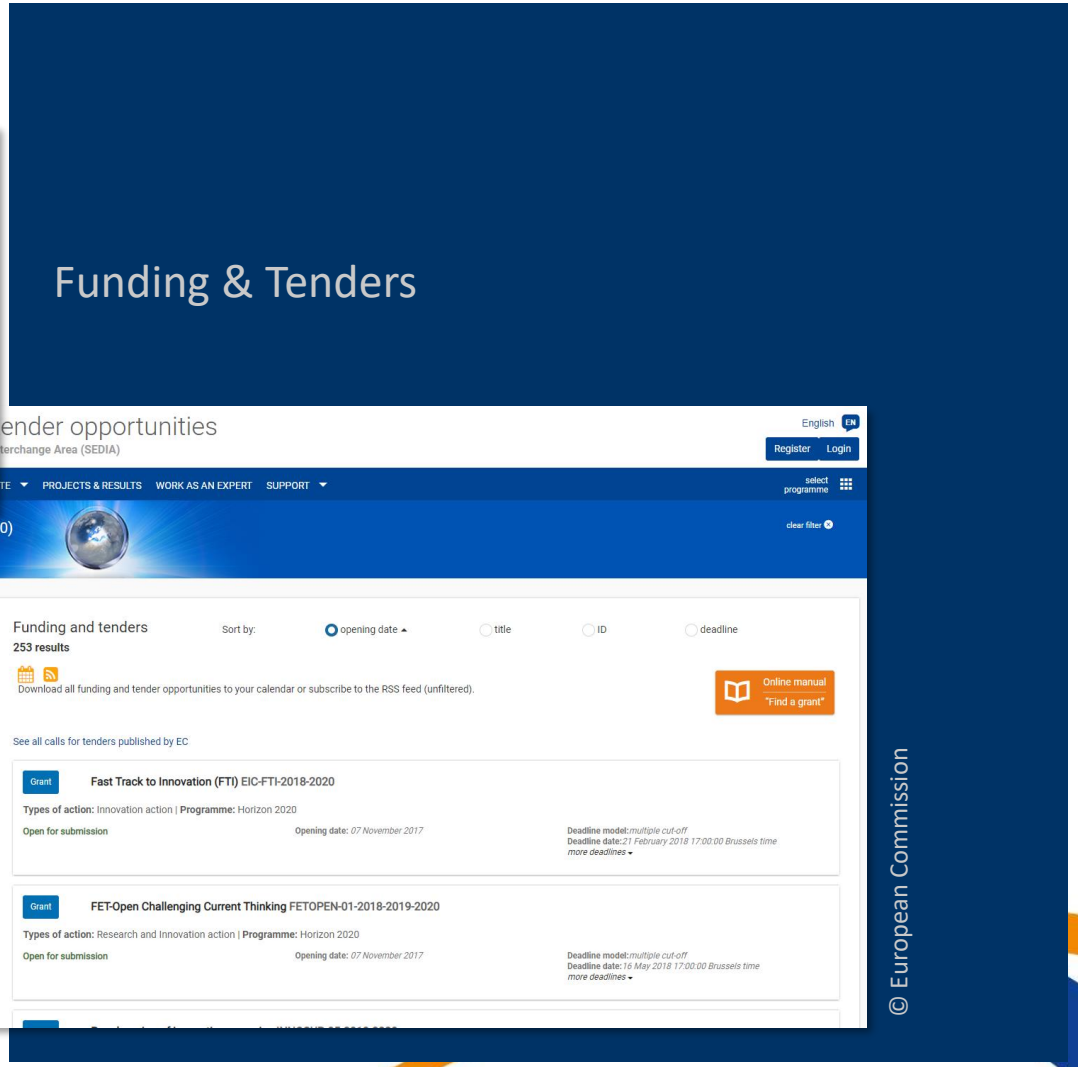

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Horizon 2020 - Summary for 2019 & 2020

- ~ 20 billion Euro "available"
- ERC Synergy Grant
- EIC Pilot - Fast Track to Innovation, FET Open, SME Instrument
- Open Innovation Testbeds and Digital Innovation Hubs
- International Initiatives: China, Canada, Australia, ...
- Pilot - blended finance; combination of grant, loan and equity
- Lump sum funding (simplification)

Horizon 2020- Who is it for?

EU membership status

- EU member
- Non-EU member

Size of organisation (staff, budgets)

- Big organisations
- Small organisations

Type of project

- Knowledge exchange
- Capacity building
- Project implementation

Type of organisation

- Local/regional authority
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Knowledge & capacities

- High capacities
- Low capacities

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European Union
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European Social Fund (ESF)

Thematic Areas

- employment & mobility of employees
- fostering social inclusion & fighting poverty
- investment in education, training, and lifelong learning
- improvement of institutional capacities

Calls

Announced at national (regional) level

Eligible Applicants

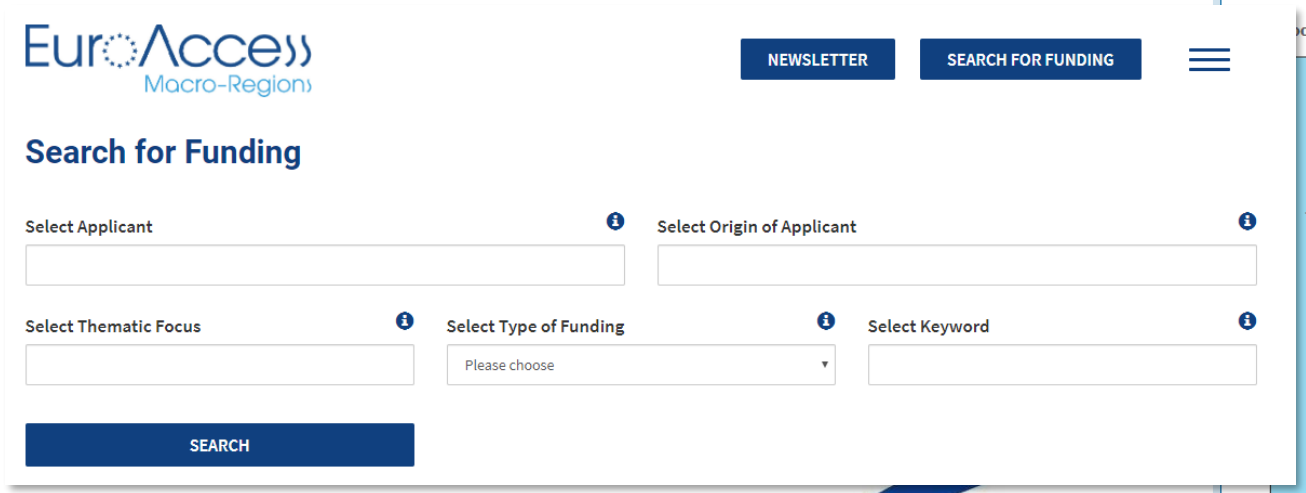
Public organizations and private Organizations – no private Persons

Co-financing rate

Up to 50%

ESF – How to find Calls and my Contact Point?

https://ec.europa.eu/esf/main.jsp?catId=45&langId=en



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ESF - Who is it for?

EU membership status

- EU member
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Size of organisation (staff, budgets)

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Type of project

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Development Cooperation

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BUILDING ADMINISTRATIVE CAPACITIES IN THE DANUBE REGION

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BACID - Building Administrative Capacities in the Danube Region

Financing Institution
Austrian Development Agency (ADA)

Managed by
Austrian Association of Cities and Towns (AACT) and KDZ (Public Administration Research Center)

Support for
small actions of exchange of knowledge between Austrian entities and partners in the countries of the Western Balkans and the Republic of Moldova.

Eligible Partners
The applicant has to be registered in Austria/target country. The project has to have a Partner from the target country and from Austria.

BACID - Building Administrative Capacities in the Danube Region

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Eligibility of activities

- Expert support and mentoring;
- Workshops, seminars and training;
- Reports, studies, surveys and other documents (e.g. guidance, roadmap, model decision, etc)

Eligibility of costs

- max. 10.000 EUR / 6.000 EUR
- expert fees
- expert per diems
- expert travel costs
- organisation costs of events.

BACID - Who is it for?

EU membership status

- EU member
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norway grants

Norway Grants

Countries

Innovation, Research, Education and Competitiveness	Environment, Energy, Climate Change and Low Carbon Economy
Fund for Youth Employment	Social Inclusion, Youth Employment and Poverty Reduction
Fund for Regional Cooperation	Justice and Home Affairs
Topics	Culture, Civil Society, Good Governance and Fundamental Rights and Freedoms

Calls

Whenever funding becomes available, official calls will be announced.

Open Calls:
https://eeagrants.org/currently-available-funding

Newsletter:
https://us6.list-manage.com/subscribe?u=b0110dcf22f6e47955f26e8dc&id=dcf53ac7d4

How to apply:
https://eeagrants.org/apply-for-funding

Norway Grants - Who is it for?

EU membership status

EU member

Non-EU member

Size of organisation (staff, budgets)

Small organisations

Type of project

Capacity building

Project preparation

Project implementation

Type of organisation

Local/regional authority

Civil society organisation

Knowledge & capacities

Low capacities

Foundations

Examples for exploring institutional philantropy for your cause

Foundation Networks can be a useful starting point to identify suitable foundations for your work...

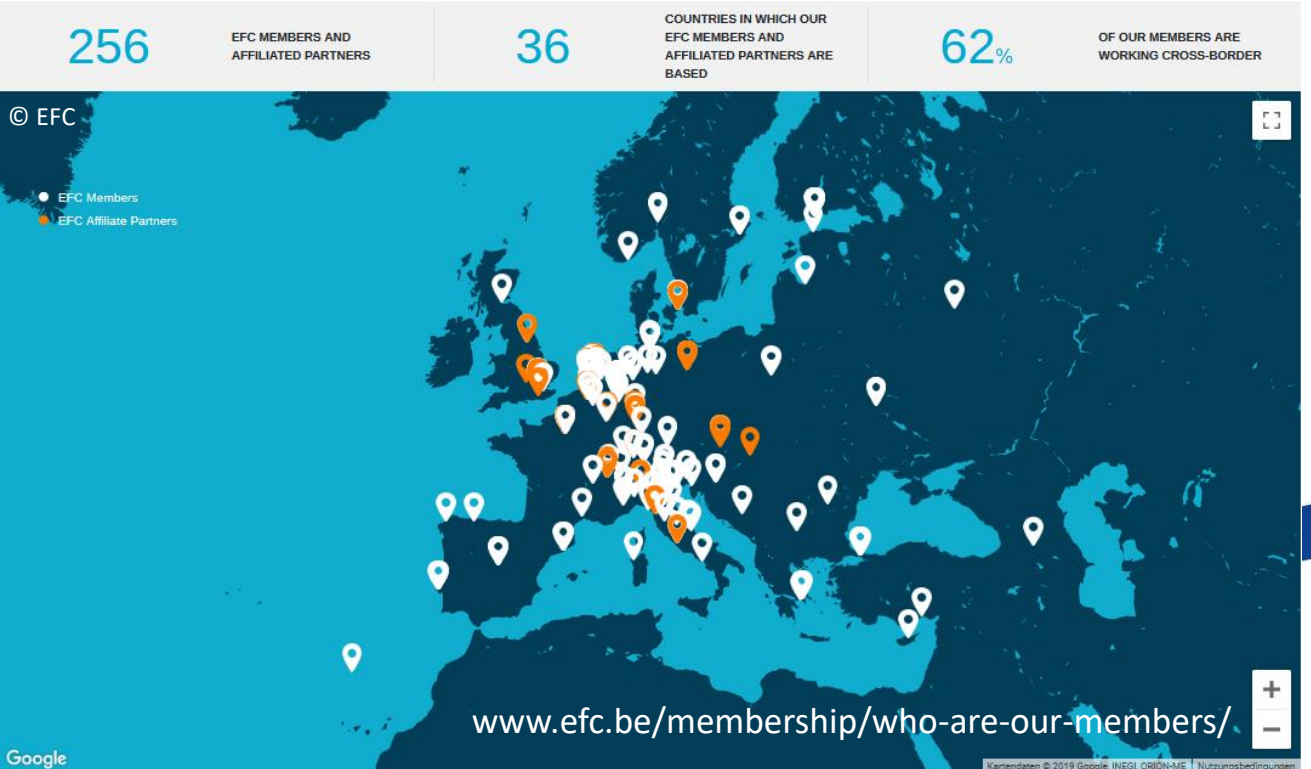
www.efc.be/

www.nef-europe.org

https://dafne-online.eu/

European Foundation Centre (EFC)

As a leading platform for philanthropy in Europe, the EFC works to strengthen the sector and make the case for institutional philanthropy as a formidable means of effecting change.



www.efc.be/thematic-networks/

- Arts and Culture Thematic Network
- Children's Thematic Network
- Disability Thematic Network
- Diversity, Migration and Integration Network
- European Democracy Network
- European Environmental Funders Group
- European Foundations for Sustainable Agriculture and Food
- Funders' Forum on Sustainable Cities
- Gender Equality Thematic Network
- Grantmakers East Forum
- Research Forum

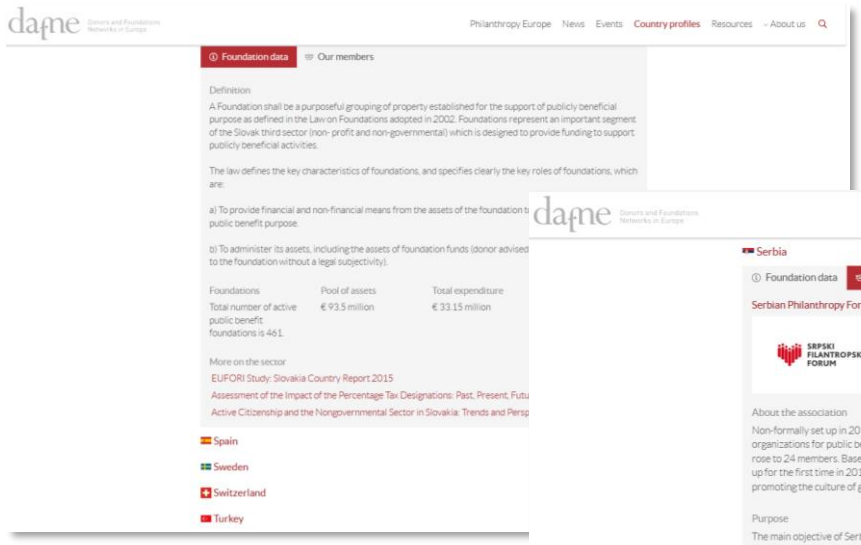
www.efc.be/

Network of European Foundations (NEF)

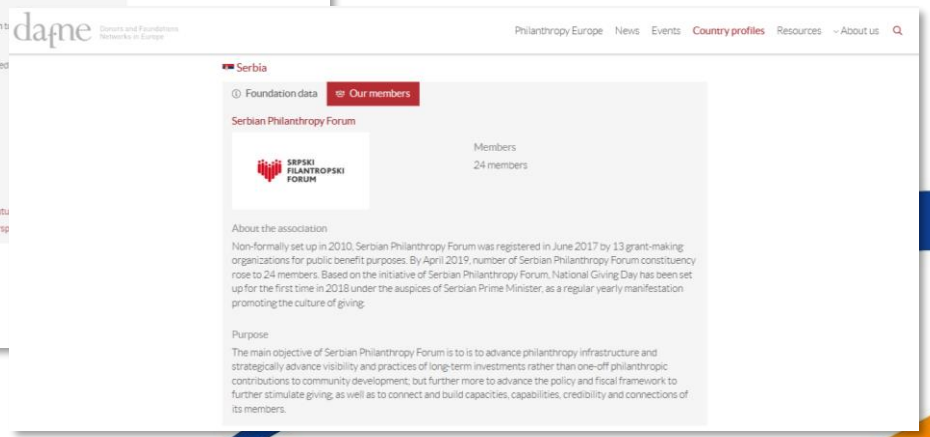
NEF is a joint-initiative of a small number of foundations. NEF is not a membership-based organisation, but all NEF pooled funds/projects are open to other foundations. Every year NEF works with more than 60 foundations from over 20 countries and various strategic partners in 3 thematic areas.

Donors and Foundations Networks in Europe (DAFNE)

Donors and Foundations Networks in Europe (DAFNE) is a network gathering donors and foundations associations in Europe with the aim of providing a platform to share knowledge and learn from best practices. With 30 member associations with a collective membership of more than 10,000 foundations and grant-makers, DAFNE underpins individual activities of its members by encouraging dialogue and collaboration between the national associations.



https://dafne-online.eu/country-profiles/



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Supporting Tools

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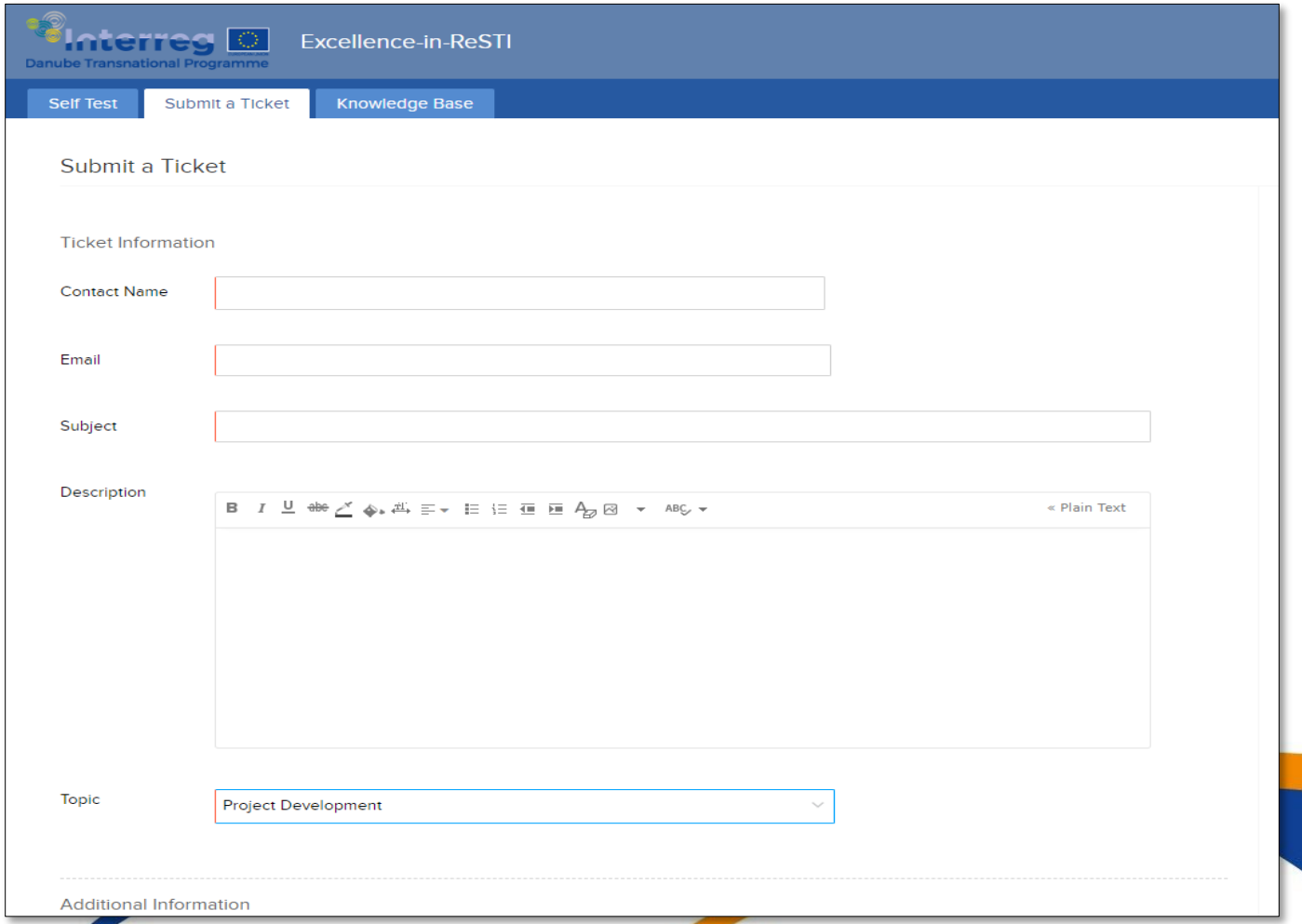
Excellence in ReSTI – Infodesk

© Excellence in ReSTI

- Project development
- Budget development
- Grant Application Writing
- Social Innovation
- Project Management
- Risk Management
- Innovation in the business context
- Business models
- Financial Management and Reporting
- EU Policy Goals and Guidelines
- Communication and Dissemination and Exploitation
- EU 2030 Strategy and beyond
- Forming a Consortium
- EU Grant Landscape and Funding Structures
- Other

Excellence in ReSTI - Infodesk



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Excellence in ReSTI - Curriculum

ReSTI.Academy

http://resti.academy/

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EuroAccess - MacroRegions

EuroAccess Macro-Regions

www.euro-access.eu

...helps you find funding for your project idea

EuroVienna experts for EU projects

EuroAccess is co-funded by the European Union

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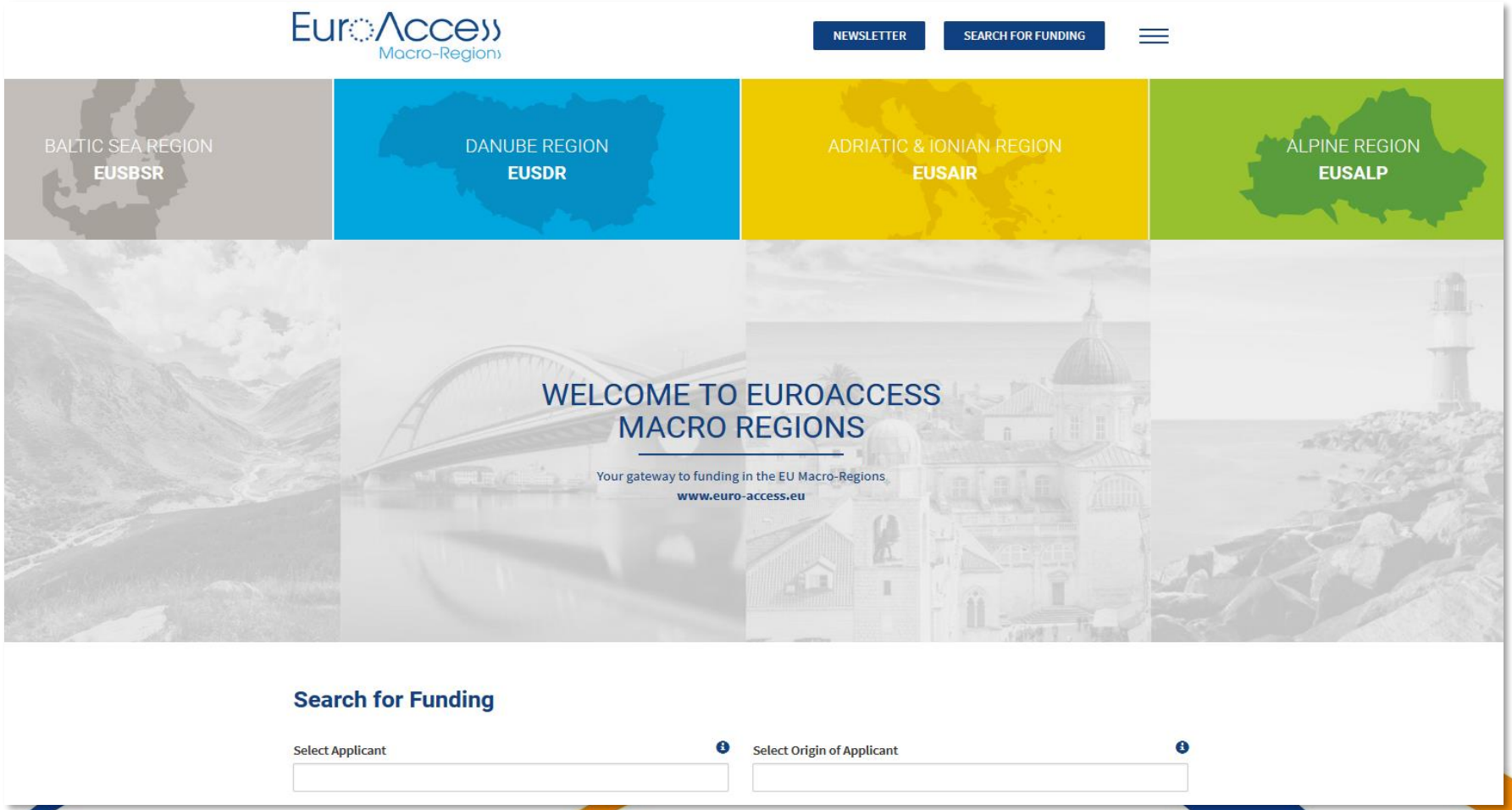


© EuroAccess Macro-Regions

EuroAccess - MacroRegions

- Initiative of EUSDR PA10
  Priority Area 10 – Institutional Capacity & Cooperation

- Implemented by EuroVienna
  EU-consulting & -management GmbH
  www.eurovienna.at

- A project financed by the European Union and the City of Vienna

EuroAccess is co-funded by the European Union

EuroAccess - MacroRegions

What is EuroAccess?

- ✓ Online search tool for EU funding
- ✓ Website
- ✓ Free of charge
- ✓ English

Who is EuroAccess for?

- ✓ (Potential) project promoters in the EU Macro-Regions
- ✓ Different types of organisations
- ✓ Public bodies, NGOs, universities, SMEs, associations…

Aim:

- ✓ Support Macro-Regions and their strategic objectives
- ✓ One-stop-shop for project promoters searching for EU funding for their project ideas

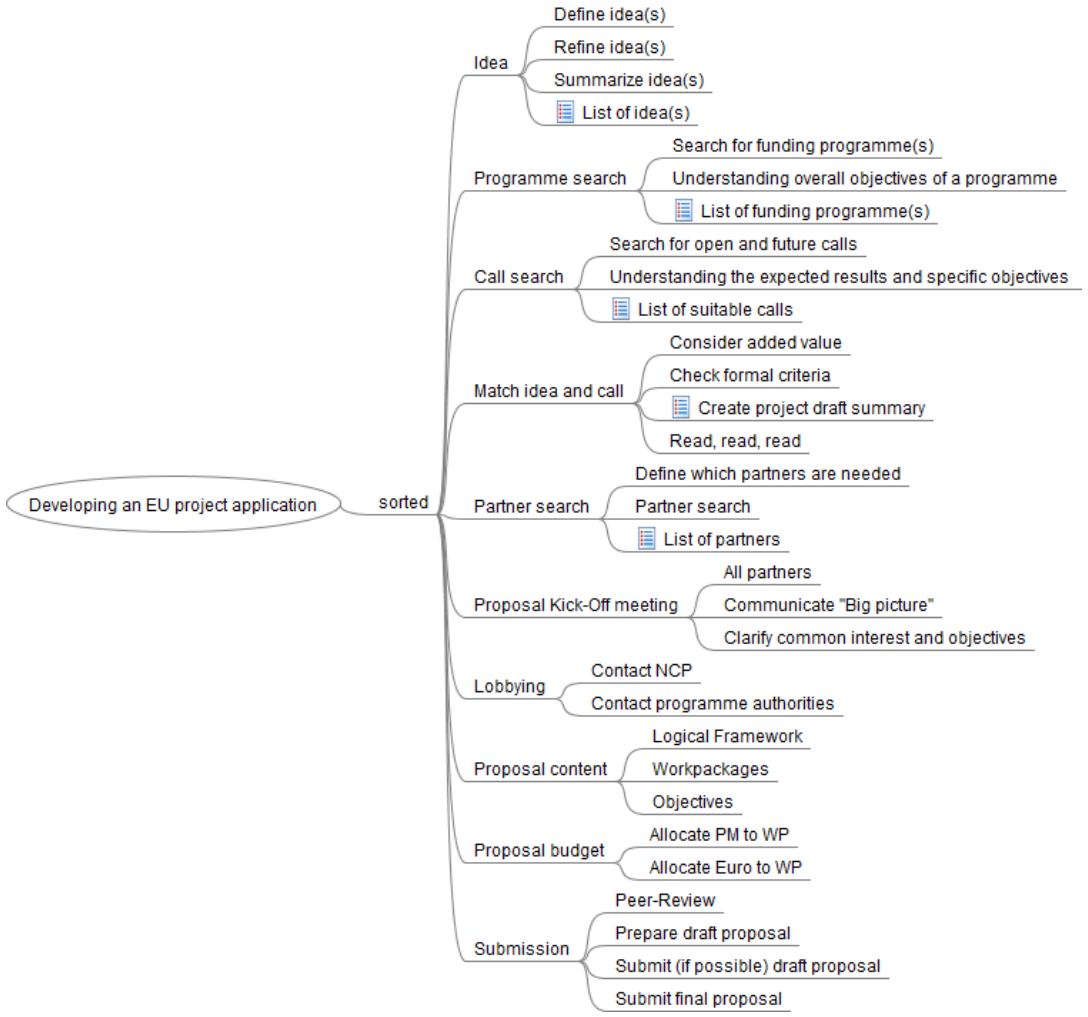
EuroAccess – MacroRegions: What does it offer to you?

- Information on 4 Macro-Regions:
  what, who, where + most relevant funding programmes
- Calls for proposals in more than 350 EU funding programmes
- Programme information and link
- Filters: applicant, origin, thematic focus, macro-region,
  type of funding, keyword search
- Customised newsletter with new calls,
  tailored to the interest profile of each user
- Funding basket to save calls and interesting programmes

From the idea to the proposal

From idea to proposal

- Idea
- Programme search
- Call search
- Match idea and call
- Partner search
- Kick-Off meeting
- Lobbying
- Proposal content
- Proposal budget
- Submission



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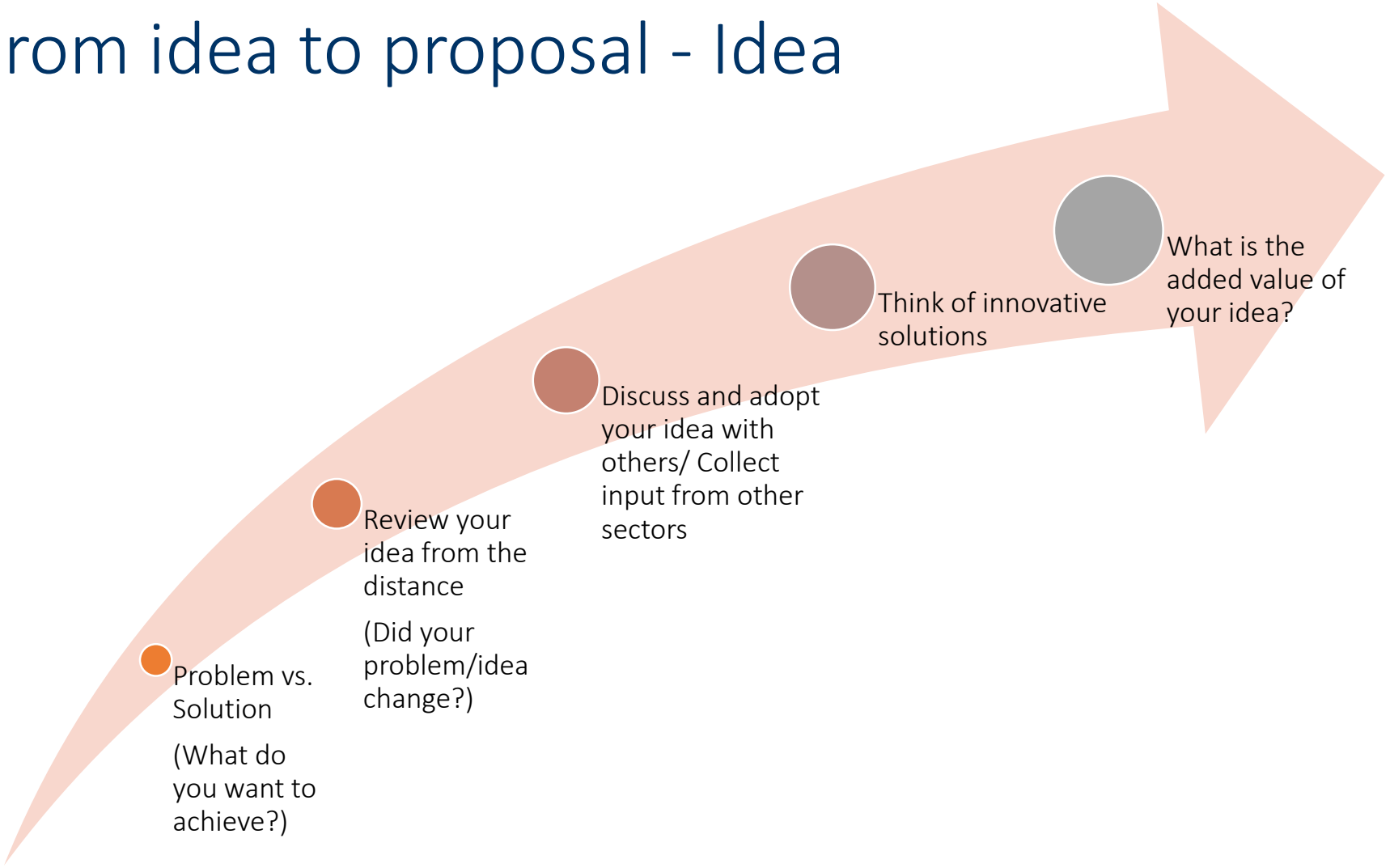
From idea to proposal - Idea



From idea to proposal - Innovation

Develop something new

- ✓ Idea
- ✓ Device
- ✓ Method
- ✓ Service
- ✓ Product
- ✓ …

Solve a problem

New methods > new problem

New methods > known problem

Known methods > new problem

Known methods > known problem

First successful realisation

- ✓ Commercially successful
- ✓ Successful policy

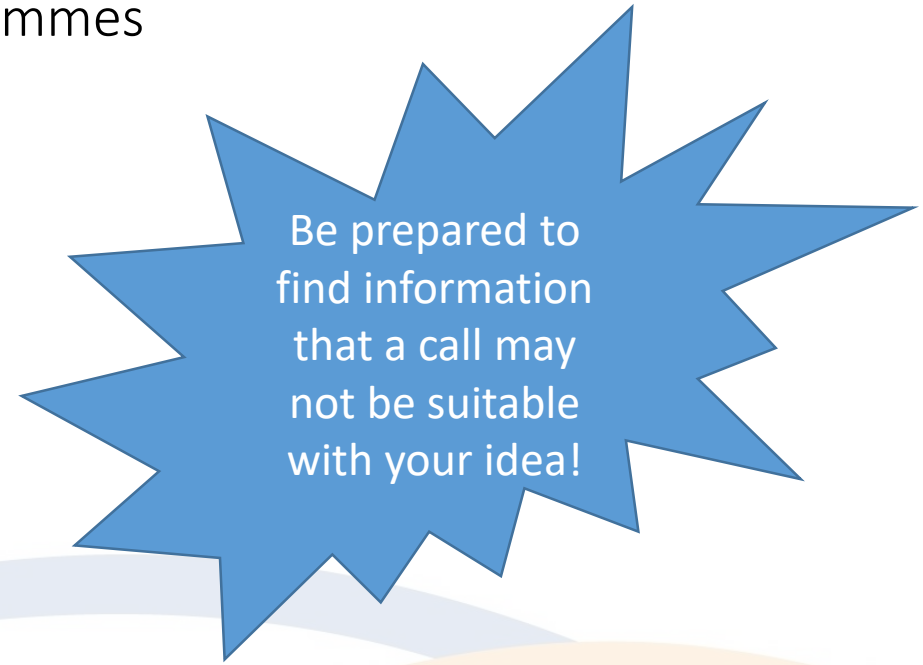
From idea to proposal - One page summary

- "Finalize" idea - One page summary
  - Create summary
  - Include story (Background, Status Quo)
  - Overall objective > Easy to understand
  - Visibility of added value for potential partners
  - Added value of international cooperation
  - = Business Card of your idea for partner search
  - Try to define your target group(s)
  - Try to define the thematic focus of your idea
  - Budget indication
  - Partner description

- Be open to adapt your idea at later stages!

From idea to proposal - Programme / Call identification

- Have a look at the current and upcoming calls
- Use search tools to identify calls from other programmes
- Identify
  - Specific objectives / challenge(s)
  - Expected results / impact
  - Scope
  - Evaluation criteria
- Keep in mind to look for
  - Deadlines
  - Call specific eligibility criteria
  - Budget available
  - Cross-cutting Priorities
- Download application documents
  - Read and understand everything



From idea to proposal - Programme / Call identification

- After understanding the specific requirements of the call!
- Stop! Or Go!
  - Is it possible to match and change your idea?
  - Contact programme NCP!
  - Re-Think
- Expand and upgrade your idea
  - Strategies!
- Try to identify weak spots (SWOT)

- Read the application documents - again and again!

From idea to proposal - Next steps

- Meeting with all partners
  - Clarify main and specific objectives of the project
    - Agree on main objective(s) of the project
    - Agree on long-term goals
    - Try to define main milestones
    - Try to define WP titles
    - Try to define responsible LP
  - Clarify budget needs
  - Clarify needed additional expertise
  - Define who is prearing what! -> Proposal
- Make sure everybody understands the overall goal of the project!

From idea to proposal - Next steps

- Contact the national contact points responsible for the programme
- Contact the programme authorities
- Identify and participate in events (Applicants seminars, etc.)
- To Dos:
  - Clarify the objectives of your project - again and again
  - Get as much input and feedback as possible
  - Be prepared to receive contradictory information
  - If transnational: ask partners for support
  - Send proposal draft for feedback - again and again

From idea to proposal - Next steps

- Multiple iterations necessary to
  - finalize Workpackageplan
  - finalize content of each Workpackage
  - finalize budget
- Make sure to include all documents!
- Double check the formal criteria.
- Online submission
  - Submit often - submit early
  - Don't submit in last minute!
- Submission by mail
  - Read and follow the submission criteria
  - Send before the deadline

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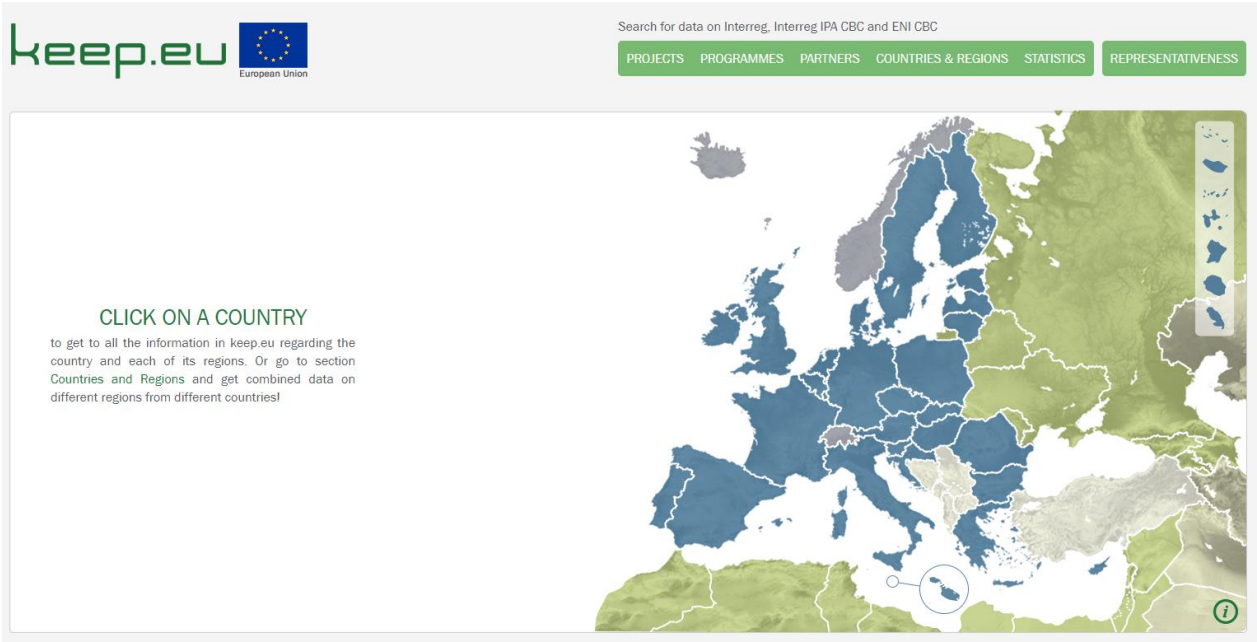
Keep.eu – Capitalise on projects and search for implementers

- keep.eu is a database of project related information
- Learn more about projects of European Transnational Cooperation (ETC) that were implemented
- The content is provided by the programmes themselves or, in the case with macro-regional strategies, by their thematic coordinators.
- Learn about projects from
  - INTERREG,
  - INTERREG-IPA
  - ENPI/ENI CROSS-BORDER



Thank you for your participation!

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